

Nlyte Colocation Edition Product Overview

**Quickly Validate SLA Compliance For Tenants While Increasing
Your Revenue From Stranded Power and Space Capacity**

As colocation providers grow in scale, growing pains follow in tandem. The necessity in partitioning zones, cages and suites for tenants to ensure billing accuracy is just a starting point. As tenants shift and grow in their own right, colocation providers need to stay abreast every step of the way. This is crucial as even minute adjustments, such as raising temperature by a few degrees, have outside impact on tenants' data center operations - reliability, accountability, as well as scalability, are all key.

Nlyte Colocation Edition enables colocation providers, both wholesale and retail, to securely monitor and report power, space and capacity for hundreds of tenants. Nlyte's multi-tenant architecture ensures that tenants can securely view their own actual power and space usage within your colocation facility – in real-time and over time.

With Nlyte Colocation Edition, you can also generate detailed reports to identify stranded power and space capacity in your data centers that subsequently can be sold to existing and/or future tenants – thus increasing the revenue you capture per square foot within your facilities.

Identify stranded power and space not used by tenants

Enable your sales team to reserve power and space resources on-demand on behalf of tenants

Reduce time and costs spent of your personnel generating reports on behalf of tenants

Increase the revenue your organization can generate per SQFT within your data centers by gaining greater transparency of available resources

Empower and improve your sales organization's ability and agility to close business with tenants

Provide scalability and forecasting future needs

Provide robust real-time power monitoring and alarming

Provide tenants with flexible power and space reporting capabilities

Enable tenants to be self-reliant in generating reports to determine SLA compliance

Assist tenants to identify power issues before they cause outages

Improve tenant experience by enabling them to view SLA compliance

Ensure tenant privacy and security while providing transparency

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- Securely monitor and manage tenants' dedicated or shared infrastructure
- Ensure tenants can view/report only on their own spaces
- Robust flexibility to assign tenants to zones and grant permission levels
- Enable tenants to sub-lease capacity and offer Nlyte Energy Optimizer to their customers

- Monitor tenant usage vs. contracted capacity
- Forecast future power, capacity and space needs (enterprise and per tenant)
- Prove that service level agreements are being met
- Export usage and capacity data – and then use that data to bill customers
- Export and map data to an external billing application
- Generate billing reports for each customer, and have data export options from each report
- Generate reports that provide a view of all customers' usage and capacity
- Bill customers based on usage instead of their circuit capacity (metered billing)
- Inform tenants of their usage vs. their contracted capacity
- Notify tenants when they are nearing their contracted capacity limits
- Provide high frequency polled data to tenants so they can use it in 3rd party apps or systems
- Give tenants the ability to generate reports on their own usage and capacity

How it works

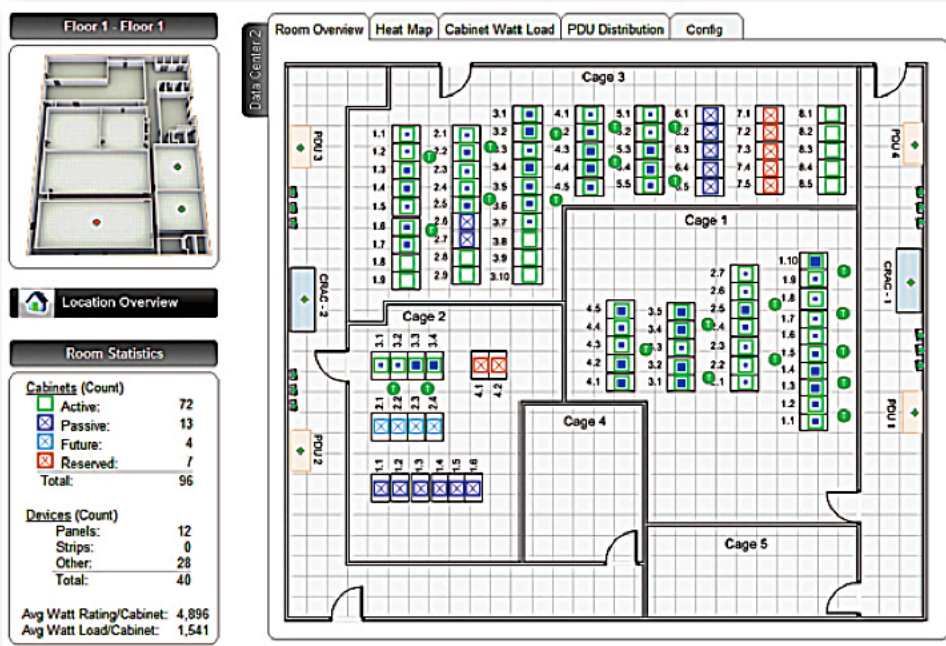
Nlyte Colocation Edition provides comprehensive data center power monitoring that covers all major protocols and devices, as well as robust reporting. In addition, the solution offers advanced monitoring and alarming capabilities including up-to-the-minute event management and the associated analytics required for proactively managing your colocation data center infrastructure.

Nlyte Colocation Edition ensures IT service continuity by driving real-time analytics information into ITSM ecosystems. The breadth and depth of the Nlyte solution provides unmatched visibility, insight and solutions into all aspects of you and your tenants' monitoring and alarming needs.

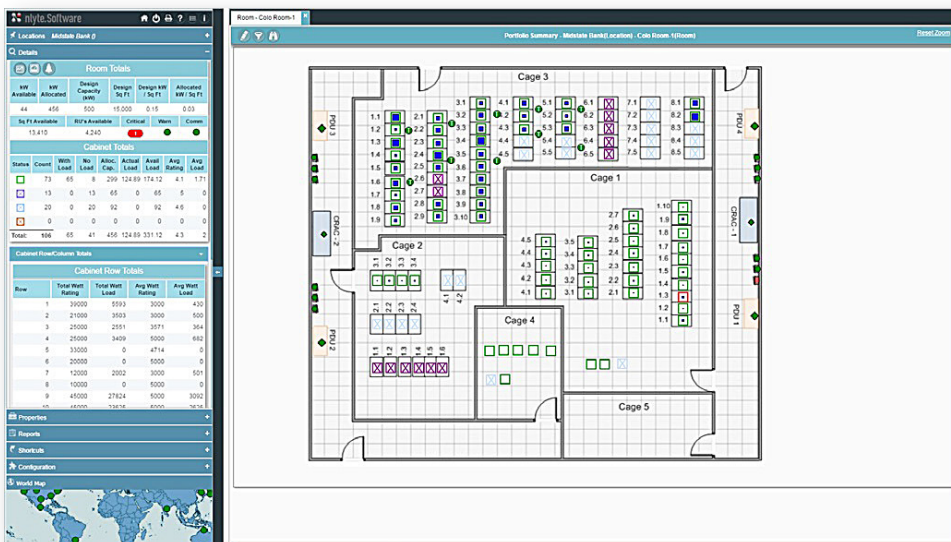
Additionally, the rich reporting capabilities enable your tenants to generate their own reports to validate SLAs are being met. The built-in reporting engine also enables your sales organization to easily find stranded power or space capacity that can then be reserved on behalf of customers to help improve your bottom line.

In short, Nlyte Colocation Edition provides a single pane of glass for all your co-location monitoring, alarming and reporting needs.

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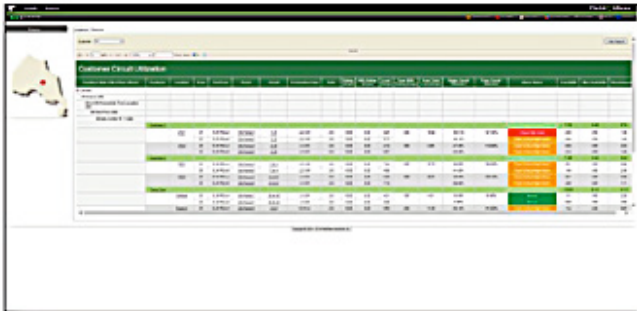
Comprehensive location overview down to device level



Colocation Room- Data Center separated into zones for each tenant

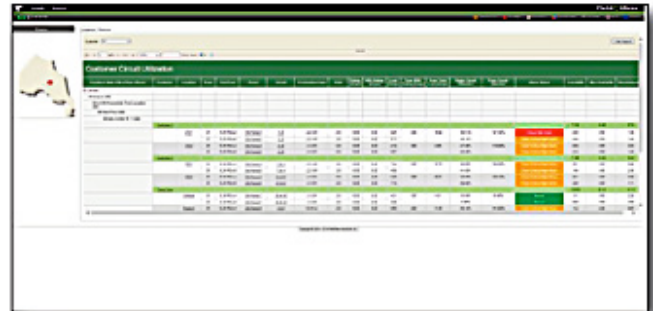
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Customer Circuit Utilization Report



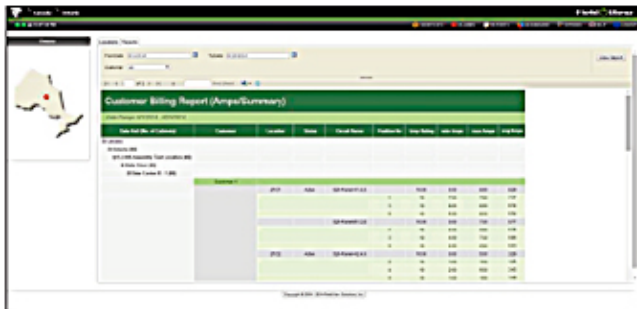
The screenshot shows a web application interface for a 'Customer Circuit Utilization Report'. It features a map of the United States on the left and a large data table on the right. The table has multiple columns including circuit ID, location, status, and utilization metrics. The interface is designed with a green and white color scheme.

Device Failure Risk Analysis



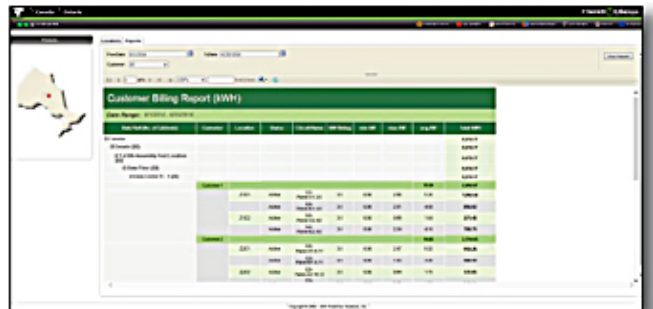
The screenshot displays a 'Device Failure Risk Analysis' report. Similar to the first report, it includes a map and a data table. The table lists various devices and their associated failure risk scores. The interface is consistent with the Nlyte Software branding.

Customer Billing Report - AMPs & AMPs summary



The screenshot shows a 'Customer Billing Report (AMPs & AMPs summary)'. It features a map and a data table. The table provides a summary of billing data for different AMPs (Application Monitoring Points). The interface is consistent with the Nlyte Software branding.

Customer Billing Report - kWh



The screenshot displays a 'Customer Billing Report (kWh)'. It includes a map and a data table. The table shows billing data for different kWh (kilowatt-hours) categories. The interface is consistent with the Nlyte Software branding.

FOR MORE INFORMATION

- Contact Us: info@nlyte.com
- Visit Us: www.nlyte.com

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About Nlyte

Founded in 2004, Nlyte Software is recognized as the industry leading data center infrastructure management (DCIM) solution provider. Nlyte's DCIM provides unmatched functionality that supports all data center processes across the entire "dock to decom" lifecycle. With a 98% customer retention rate, Nlyte's DCIM solution is used by many of the world's largest and most sophisticated data centers, as well as many small and medium sized organizations. Customers can quickly deploy the Nlyte DCIM solution and begin to immediately enjoy reduced costs and increased efficiency across all data center processes. For more information, visit www.nlyte.com or follow [@nlyte](https://twitter.com/nlyte) on Twitter.