

CONSOLIDATION BEFORE NLYTE



Monumental challenge to track and manage data centers with 70K assets across 20+ sites

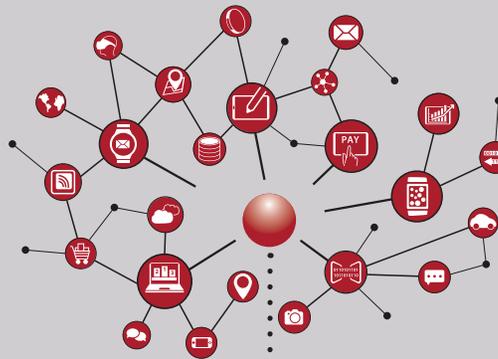


No consolidated view, making coordinated planning very difficult

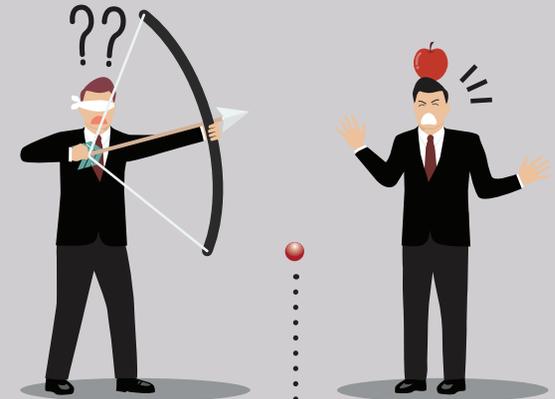
Each data center was a silo, tracked through home-grown systems or disparate spreadsheets



Struggled to optimize current infrastructure to avoid building a new data center



Information scattered over various formats across locations, making access, control and managing data centers challenging



Unable to accurately forecast power, cooling and space requirements for consolidation

“ We wanted ‘one source of truth’ to know what is where, who owns it and what is running on it. ”

*General Manager, Data Center Infrastructure,
Global Technology Giant*

CONSOLIDATION WITH NLYTE



Able to make immediate and long-term consolidation decisions using accurate, detailed "what if" simulation analysis



Consolidated reports allow for strategic planning for 1, 3 and 5 years out

"Single pane of truth" shows where data centers are and how they are being used



“It was not difficult to justify why we needed a solution like Nlyte. We could see that the return on investment was going to be strong as we embarked on our data center consolidation project. It would allow us to more accurately track inventory, be more proactive in terms of capacity management and speed up the time it takes to deliver services to our business users.”

Brian Desberg, Director of Enterprise Data Center, Sutter Health



Reporting tools identify underutilized assets, available blade space and existing server capacity, by function, for management review



Deferred capital investment by maximizing existing infrastructure

“Within a year, we have accomplished the onboarding of over 20 sites of varying sizes and complexity without increasing the core DCIM project team size.”

Phil Pennington, Global DCIM Lead and Solutions Architect, VMware

“The savings from our initial consolidation paid for the initial install in just three months, and the cost savings we realized in the first year alone paid for our three-year software license.”

VP and General Manager, Data Center Operations, PNC