

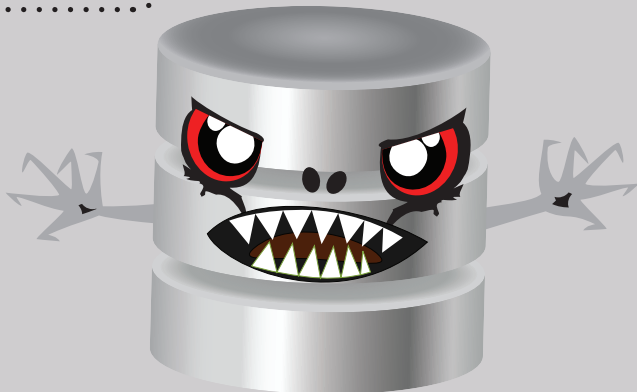
EXPANSION YESTERDAY, WITHOUT NLYTE

HELP ME!



No tool to plan and forecast best use of data centers to meet growing business demand

Data center infrastructure projected to double or triple in coming years but uncertain about coping with this growth



Unable to track and manage the ever increasing costs of power through accurate metrics rather than manufacturers' specifications

Unable to share data across the organization to manage and support infrastructure capabilities, utilization and allocations



“ From a wider perspective, Computacenter was opening a number of new data centers and needed a tool to plan and forecast the most effective use of both new and existing data centers to meet growing business demand. ”

*Simon Brickett,
Head of Data Centre Services, Computacenter*

EXPANSION TODAY, WITH NLYTE



Workflow capabilities enabled analysis of processes to earmark opportunities for efficiency gains both inside and outside the data center

Nlyte workflow tools now utilized by more than 500 employees throughout the company, not just within the data center

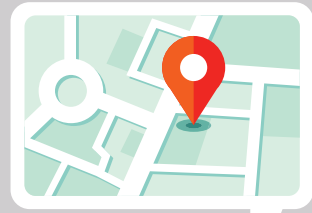
Able to see comprehensive data center infrastructure footprint on a single screen for the first time

Enjoys the floor planning capability so much so that they recently added the equivalent of a data room closet to the Nlyte system – just so they could be sure they were tracking all their assets

Improved ability to plan future capacity based on projected capacity constraints

Increased market share and created growth by accelerating the innovative delivery solutions and the best quality service

By leveraging immediate statement of capacity reports, executive began to understand where they were versus current and projected demand



“We’re quicker to spot issues, and much faster to take action. Also, we can pinpoint what business user will be affected. This is a real benefit as we grow our hosting business for customers.”

Sebastien Doneaux, IT Operations Manager, Proximus Group

“Within a year, we have accomplished the onboarding of over 20 sites of varying sizes and complexity without increasing the core DCIM project team size. This would have been impossible without Nlyte’s solution and their guidance.”

Phil Pennington, Global DCIM Lead & Solutions Architect, VMware