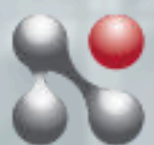


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QUESTIONS TO ASK WHEN SHOPPING FOR A DCIM VENDOR



Nlyte® Software





1. How long have you been in the DCIM business, and what else do you do?

When engaging with DCIM vendors, it's prudent to ascertain their expertise and commitment to the field. Consider their experience and review the vendor's tenure in the DCIM industry. A well-established track record indicates reliability and specialized knowledge. Secondly, take into consideration that some vendors claim DCIM expertise but prioritize other software or hardware solutions. Ensure that DCIM isn't merely an afterthought or bundled with other offerings.





2. What does your DCIM solution provide?

When evaluating a Data Center Infrastructure Management (DCIM) solution, consider factors such as lifecycle asset management, energy efficiency, capacity planning, power monitoring, savings tracking, reporting capabilities, scalability, alarms and alerts, and support for “What if?” scenarios.





3. Can you provide a Proof of Concept (POC)?

When evaluating a DCIM vendor, their ability to demonstrate expertise through a proof of concept (POC) is crucial. A confident vendor should readily showcase their solution. Beware of vendors hesitant to provide a POC, as it may indicate operational issues or bugs.





4. Do you have customer references to contact?

When evaluating a Data Center Infrastructure Management (DCIM) solution, customer references are invaluable. Speaking directly to existing users provides real-world insights and validates the vendor's claims.





5. How long will implementation take and how many people will it involve?

When considering a Data Center Infrastructure Management (DCIM) solution, assess implementation time, staff requirements, data migration, and integration. Inquire about training, customer service, costs, and ROI.

The Nlyte team is ready and available to answer any questions you may have about getting started with DCIM.