

Case Study: Federal Government

Introduction

This case study of a federal government is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

“Nlyte provides excellent customer service and functionality, even within the early stages of using it.”

Challenges

- Describes the state of their data center management before adopting Nlyte in the following way:
 - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
- Three biggest data center challenges before using Nlyte were the following:
 - Low visibility into data center operations and issues
 - Inability to track and manage workflow processes
 - Lack of reporting and analytics to plan and forecast

Use Case

- Top criteria for choosing their vendor for data center solutions included the following:
 - Ability to provide visibility into key business metrics and data visualizations
 - Ability to manage workflows more efficiently on the data center floor
 - Ability to optimize use of power, cooling, space and assets
- Found the following Nlyte capabilities to be the most valuable:
 - Asset lifecycle management (“dock to decom”)
 - Reporting and analytics
 - Monitoring and alarming

Results

- Realized the following benefits after deploying Nlyte:
 - Detailed location of all data center assets with total number of asset types known
 - Improved global asset lifecycle management (“dock to decom”)
 - Centralized insight of all data center activities
 - Real-time data center reporting and business intelligence

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Organization Size:
Federal

Industry:
Government

About Nlyte

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

Learn More:

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