

Case Study: Global 500 Computer Hardware Company

Introduction

This case study of a Global 500 computer hardware company is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“Nlyte has many useful features. We used Nlyte to consolidate data from many different sources (spreadsheets, system architecture diagrams, emails, napkins, etc.) and centralized that data into one single point of reference. Now our various teams can use one system to look up data that used to be spread across 10 groups.”

Challenges

- Describes the state of their data center management before adopting Nlyte in the following ways:
 - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
 - Legacy, siloed approach to IT and data center service management
- Three biggest data center challenges before using Nlyte were the following:
 - Poor capacity planning
 - Lack of reporting and analytics to plan and forecast
 - No accurate asset inventory

Use Case

- Top criteria for choosing their vendor for data center solutions included the following:
 - Ability to improve capacity planning
 - Ability to decrease business risks and unplanned down time
- Found the following Nlyte capabilities to be the most valuable:
 - Reporting and analytics
 - Pre-built integration and connectors

Results

- Realized the following benefits after deploying Nlyte:
 - Detailed location of all data center assets with total number of asset types known
 - Accurate and detailed data center capacity planning with confidence in capacity data
 - Improved regulatory compliance capabilities
- Experienced a payback period of 13-18 months from their investment in Nlyte.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Global 500

Industry:
Computer Hardware

About Nlyte

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

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