

# Case Study: Global 500 Computer Services Company

## Introduction

This case study of a Global 500 computer services company is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“The Nlyte DCIM application is very powerful and straight forward. With Nlyte DCIM, our organization is able to do away with the vast number of spread sheets and inventory tools. We are able to consolidate down to a single source of truth that will provide us with valuable data. The support team is outstanding and always there to help. With Nlyte’s DCIM solution we are now able to manage our IT spaces with a never-seen-before efficiency.”

## Challenges

- Describes the state of their data center management before adopting Nlyte in the following ways:
  - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
  - Patchwork of ad hoc processes without data center service delivery workflows
  - Legacy, siloed approach to IT and data center service management
  - No single version of truth with limited compliance capabilities
  - Outsourcing management of data centers
- Biggest data center challenges before using Nlyte were the following:
  - Low visibility into data center operations and issues
  - Difficulty with migrations and/or consolidations
  - Inability to track and manage workflow processes
  - Lack of reporting and analytics to plan and forecast
  - No accurate asset inventory

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Global 500**

Industry:  
**Computer Services**

## Use Case

- Top criteria for choosing their vendor for data center solutions included the following:
  - Ability to improve capacity planning
  - Ability to provide visibility into key business metrics and data visualizations
  - Ability to manage workflows more efficiently on the data center floor
  - Ability to optimize use of power, cooling, space and assets
- Found the following Nlyte capabilities to be the most valuable:
  - Asset lifecycle management (“dock to decom”)
  - Reporting and analytics
  - Workflow management
  - Pre-built integration and connectors

### About Nlyte

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

#### Learn More:

[Nlyte Software](#)

## Results

- Realized the following benefits after deploying Nlyte:
  - Detailed location of all data center assets with total number of asset types known
  - Accurate and detailed data center capacity planning with confidence in capacity data
  - Centralized insight of all data center activities
  - Real-time data center reporting and business intelligence