

# Global 500 Pharmaceuticals Company

## Introduction

This case study of a Global 500 pharmaceuticals company is based on a November 2016 survey of Nlyte Software customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“Ability to monitor temp/humidity of remote locations and perform branch circuit monitoring of local major data center.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Nlyte Software:

- Describes the state of their data center management before adopting Nlyte:
  - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
  - Having a lack of monitoring & alarming
  - Having little insight into power and cooling management
- Faced the following data center challenges before using Nlyte:
  - Poor capacity planning
  - The lack of reporting and analytics to plan and forecast
  - The lack of monitoring & alarming over power, cooling and environmental metrics

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Global 500**

Industry:  
**Pharmaceuticals**

## Use Case

The key features and functionalities of Nlyte Software that the surveyed company uses:

- Top criteria to consider when choosing a vendor for data center solutions:
  - Ability to improve capacity planning
  - Ability to decrease business risks and unplanned down time
  - Ability to provide effective monitoring & alarming of vital metrics
- Over the next two years, they anticipate shifting less than 10% of data operations to the cloud.
- Nlyte capabilities they believe to be most valuable:
  - Capacity Planning
  - Monitoring and Alarming
- Benefit the organization realized following Nlyte deployment:
  - Improved monitoring & alarming of power and environmental metrics

### About Nlyte Software

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

**Learn More:**

[Nlyte Software](#)

## Results

The surveyed company achieved the following result with Nlyte Software:

- Saves < \$50K per year using Nlyte.