

# Large Enterprise Financial Services Company

## Introduction

This case study of a large enterprise financial services company is based on a November 2016 survey of Nlyte Software customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“It provides us the real-time loading and alarm monitoring. I also can provide the available power for forecast.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Nlyte Software:

- Describes the state of their data center management before adopting Nlyte:
  - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
  - Having a lack of monitoring & alarming
  - Having little insight into power and cooling management
- Faced the following data center challenges before using Nlyte:
  - Low visibility into data center operations and issues
  - Poor capacity planning
  - The lack of monitoring & alarming over power, cooling and environmental metrics

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Large Enterprise**

Industry:  
**Financial Services**

## Use Case

The key features and functionalities of Nlyte Software that the surveyed company uses:

- Top criteria to consider when choosing a vendor for data center solutions:
  - Ability to provide effective monitoring & alarming of vital metrics
  - Ability to optimize use of power, cooling, space and assets
- Over the next two years, they anticipate shifting 76%-90% of data operations to the cloud.
- Nlyte capabilities they believe to be most valuable:
  - Asset Lifecycle Management (“dock to decom”)
  - Reporting and Analytics
  - Monitoring and Alarming
- Benefits the organization realized following Nlyte deployment:
  - Improved global asset lifecycle management (“dock to decom”)
  - Real-time data center reporting and business intelligence
  - Improved monitoring & alarming of power and environmental metrics

### About Nlyte Software

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

#### Learn More:

[Nlyte Software](#)

## Results

The surveyed company achieved the following results with Nlyte Software:

- Saves between \$100K and \$499K per year using Nlyte.
- Had a payback period of 10-12 months with Nlyte.
- Saw an ROI of 50%-99% with Nlyte.