

Case Study: Large Enterprise Computer Services Company

Introduction

This case study of a large enterprise computer services company is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“Nlyte is both affordable and easy to use. It has offered us a uniform web-based interface for asset tracking and eliminated many spreadsheets.”

Challenges

- Describes the state of their data center management before adopting Nlyte in the following ways:
 - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
 - Patchwork of ad hoc processes without data center service delivery workflows
 - Legacy, siloed approach to IT and data center service management
- Three biggest data center challenges before using Nlyte were the following:
 - Low visibility into data center operations and issues
 - Inability to track and manage workflow processes
 - No accurate asset inventory

Use Case

- Top criteria for choosing their vendor for data center solutions included the following:
 - Ability to reduce cost
 - Ability to optimize use of power, cooling, space and assets
- Found the following Nlyte capabilities to be the most valuable:
 - Capacity planning
 - Asset lifecycle management (“dock to decom”)
 - Connection management

Results

- Realized the following benefits after deploying Nlyte:
 - Detailed location of all data center assets with total number of asset types known
 - Accurate and detailed data center capacity planning with confidence in capacity data
 - Consistent automation of data center tasks
- Saved \$50,000-\$99,000 per year with Nlyte.
- Experienced a payback period of 13-18 months from their investment in Nlyte.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Computer Services

About Nlyte

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

Learn More:

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