

# Case Study: Large Enterprise Pharmaceuticals Company

## Introduction

This case study of a large enterprise pharmaceuticals company is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“With Nlyte, we now know where all our units are, enabling us to plan for placing our next equipment.”

## Challenges

- Describes the state of their data center management before adopting Nlyte in the following way:
  - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
- Biggest data center challenge before using Nlyte was:
  - Low visibility into data center operations and issues

## Use Case

- Top criteria for choosing their vendor for data center solutions included the following:
  - Ability to optimize use of power, cooling, space and assets
- Found the following Nlyte capabilities to be the most valuable:
  - Capacity planning
  - Reporting and analytics
  - Connection management

## Results

- Realized the following benefit after deploying Nlyte:
  - Detailed location of all data center assets with total number of asset types known

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Large Enterprise**

Industry:  
**Pharmaceuticals**

### About Nlyte

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

**Learn More:**

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