

Case Study: Large Enterprise Health Care Company

Introduction

This case study of a large enterprise health care company is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“Nlyte is a good product that aids in the day-to-day data center management and IT infrastructure. From a user perspective, it’s very intuitive and relatively easy to use. The greatest value we’ve experienced is being able to accurately manage and maintain asset inventories and locations for all of our IT equipment and infrastructure at our data centers and remote office sites.”

Challenges

- Describes the state of their data center management before adopting Nlyte in the following ways:
 - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
 - Patchwork of ad hoc processes without data center service delivery workflows
 - Legacy, siloed approach to IT and data center service management
 - No single version of truth with limited compliance capabilities
- Biggest data center challenges before using Nlyte were the following:
 - Low visibility into data center operations and issues
 - Poor capacity planning
 - Difficulty with migrations and/or consolidations
 - Inability to track and manage workflow processes
 - Lack of reporting and analytics to plan and forecast
 - Struggling to meet compliance standards
 - Lack of integration with ITSM
 - No accurate asset inventory

Use Case

- Top criteria for choosing their vendor for data center solutions included the following:
 - Ability to improve capacity planning
 - Ability to decrease business risks and unplanned down time
 - Ability to provide visibility into key business metrics and data visualizations
 - Ability to manage workflows more efficiently on the data center floor
 - Ability to optimize use of power, cooling, space and assets
- Found the following Nlyte capabilities to be the most valuable:
 - Accurate inventory and space planning

Results

- Realized the following benefits after deploying Nlyte:
 - Detailed location of all data center assets with total number of asset types known
 - Accurate and detailed data center capacity planning with confidence in capacity data

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Health Care

About Nlyte

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

Learn More:

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