

# Case Study: Colruyt Group

## Introduction

This case study of Colruyt Group is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service.

“Nlyte provides good IT knowledge and cooperation with 3rd-party via integrations.”

## Challenges

- Describes the state of their data center management before adopting Nlyte in the following ways:
  - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
  - Patchwork of ad hoc processes without data center service delivery workflows
  - Legacy, siloed approach to IT and data center service management
- Two biggest data center challenges before using Nlyte were the following:
  - Low visibility into data center operations and issues
  - No accurate asset inventory

### Company Profile

Company:  
**Colruyt Group**

Company Size:  
**Small Business**

Industry:  
**Retail**

## Use Case

- Top criteria for choosing their vendor for data center solutions included the following:
  - Ability to reduce cost
  - Ability to manage workflows more efficiently on the data center floor
  - Ability to help defer CAPEX for new data center buildouts
  - Ability to optimize use of power, cooling, space and assets
- Found the following Nlyte capabilities to be the most valuable:
  - Asset lifecycle management (“dock to decom”)
  - Workflow management
  - Pre-built integration and connectors

### About Nlyte

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

### Learn More:

[Nlyte Software](#)

## Results

- Realized the following benefits after deploying Nlyte:
  - Detailed location of all data center assets with total number of asset types known
  - Improved global asset lifecycle management (“dock to decom”)
  - Centralized insight of all data center activities
- Experienced a payback period of 13-18 months from their investment in Nlyte.